

## Finance

The year 2016 was the first full year of LSJH operation. The turnover for the year was 26,680,245 euro. This, taken together with other business income, brought the total income to 28,108,550 euro. Business costs amounted to 26,382,819 euro. The result for the financial period was 1,725,731 euro.

Municipal waste treatment fees are the greatest source of income of LSJH while the onward supply of waste to recycling and energy recovery is the company's greatest cost item. Costs covered by the waste management basic fee (i.e. costs stemming from waste disposal advice, recycling point maintenance, hazardous waste collection and transport, and the maintenance of waste treatment centres, sorting stations and the waste register) totalled 1,128,502 euro. Waste treatment fees covered approximately 300,000 euro of these costs. In 2016, the basic fee was collected from Salo, Paimio, Sauvo and Kimitoön residents.

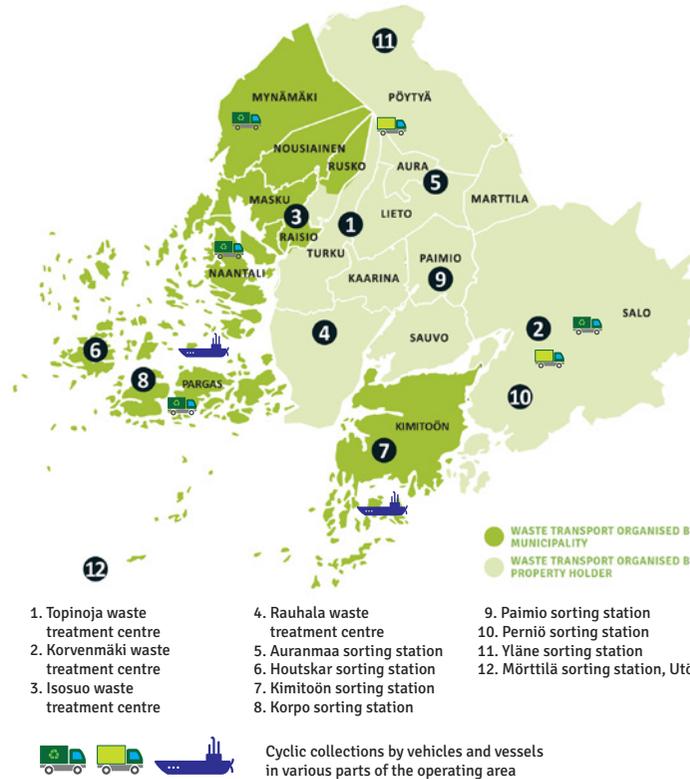
## Key financial indicators

Indicator	2016	2015
Turnover	26 680 245	21 880 100
Operating profit	1 974 287	333 753
Operating profit share of turnover (%)	7,4	1,5
Profit/Loss	1 725 731	479 517
Profit share of turnover (%)	6,5	2,2
Return on equity (%)	11,8	2,1
Return on investment (%)	14,4	4,1
Self-sufficiency rate (%)	69,7	65,1

## Key figures 2016



## Waste treatment centres and sorting stations



## LSJH at your service

LSJH organises the waste collection and reception services and waste recovery and other treatment for area residents, public actors and other parties within the sphere of municipal waste management responsibility. Advice on waste disposal is a central part of the operations. LSJH also offers the statutory business waste management services, which are the secondary responsibility of the municipality, if a business is unable to get such services on reasonable terms otherwise.

## Development projects leading to circular economy

LSJH has assumed a major role in the promotion of circular economy by being involved in many regional and national research and development project, such as Telaketju, a project targeting textile recycling development. The primary objective of such projects is to improve the quality of municipal waste management and support the development of circular economy in southwestern Finland. Topinpuisto, Telaketju, Tekstiili 2.0, Circwaste and the Arvi project were very much a part of 2016 for LSJH.



## Lounais-Suomen Jätehuolto Oy

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Lightening the load for tomorrow's world.

## Lightening the load for tomorrow's world

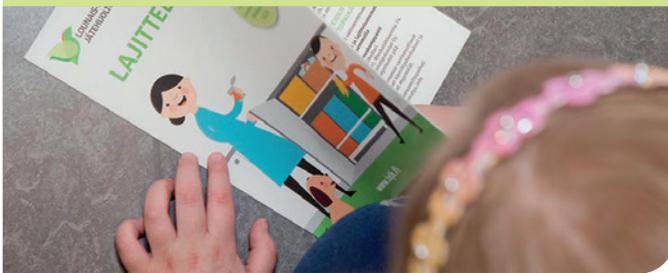
Lounais-Suomen Jätehuolto Oy (LSJH) is a company owned by 17 municipalities. We take care of organising the residents' waste management and waste disposal advice on behalf of these municipalities. Public service providers and education and healthcare players are also among our customers. Approximately 415,600 inhabitants live in the company's operating area and the number of secondary residences in the area is about 34,000.

LSJH operations began on 1 September 2015 when Rouskis merged with Turun Seudun Jätehuolto. The owner municipalities of the company are Aura, Kaarina, Kimitoön, Lieto, Marttila, Masku, Mynämäki, Naantali, Nousiainen, Paimio, Pargas, Pöytyä, Raisio, Rusko, Salo, Sauvo and Turku. The biggest owners are the city of Turku and the city of Salo with shares of 23 % and 20.21 % respectively. Company operations and waste management services are not financed by the municipalities, but mainly through waste treatment and service fees and the waste management basic fee.

The company's head offices are situated in Oriketo, Turku and Korvenmäki, Salo. The company manages 4 waste treatment centres and 8 sorting stations, which have comprehensive waste reception services.

LSJH has a subsidiary, Kiertomaa Oy, established in 2016, with operations focusing on the reuse of soil and rock material. Ekopartnerit, an affiliated company, provides a variety of waste and environmental management services to businesses.

Read more about our operations at [www.lsjh.fi/en](http://www.lsjh.fi/en).



## Lounais-Suomen Jätehuolto Oy



### LSJH and the environment

One of the most central LSJH duties is to ascertain that waste ends up in appropriate treatment, harming the environment as little as possible. The waste material or energy is recovered cost-effectively and in an environmentally sustainable manner. A total of 131,115 tonnes of municipal waste was received and collected in 2016 with a recovery rate of more than 98 %. The non-recoverable share of about 1,840 tonnes was landfilled.

Competitive tendering can help to influence waste transport emissions, among other things. We are striving to reduce waste volumes by providing advice. The precondition for high-quality recycling is to have functional source separation. Residents are being encouraged in this through numerous communication channels and instructional events.

### Personnel

At the end of 2016, LSJH had 76 regular employees. A total of 21 people had fixed-term employment contracts during the year.

We strive to reduce the risk of illness and prevent accidents at work through regular load and risk factor evaluations and rapid processing of safety-related observations and close calls along with corrective action. A senior programme has been created for employees over the age of 55 to support comfort and well-being at work and, finally, retirement in the best possible fitness and health.

### The basis of LSJH operations:

**Residents** – Good interaction and customer orientation

**Environment** – Course of action in line with sustainable development

**Working community** – Mutual appreciation, trust and professional skill

